

Client: _____ ID# _____

DIRECT SELLER DEDUCTIONS

Tax Year _____

| Inventory | |
|---|--|
| Inventory at Beginning of Year | |
| Purchases | |
| Cost of Items for Personal Use | |
| Other Costs | |
| Inventory at End of Year | |
| Sales Expenses | |
| Advertising | |
| Business Cards | |
| Bank Charges | |
| Catalogues | |
| Commissions | |
| Demos | |
| Freight | |
| Gifts | |
| Kits | |
| Map Books | |
| Postage | |
| Refunds | |
| Sales Aids | |
| Sales Assistants | |
| Samples & Promotional Items | |
| Seminars & Trade Shows | |
| Service Charges | |
| Snacks & Beverages | |
| Storage Containers | |
| Storage Fees | |
| Supplies - Meeting/Party | |
| Supplies - Misc | |
| Supplies - Office | |
| Other _____ | |
| Total | |
| Vehicle & Travel | |
| See Vehicle, Travel & Entertainment Worksheet | |

| Professional | |
|--------------------------|--|
| Dues | |
| Insurance | |
| License | |
| Publications | |
| Other _____ | |
| Total | |
| Telephone | |
| Long Distance | |
| Faxes | |
| Pay phone | |
| Cellular | |
| 2 nd Line | |
| Beeper/Pager | |
| Answering Service | |
| Other _____ | |
| Total | |
| Equipment | |
| Attache Case | |
| Calculator | |
| Desk | |
| Display Tables | |
| Camera | |
| Filing Cabinet | |
| Cell Phone | |
| Telephone | |
| Other _____ | |
| Total | |
| Other Information | |
| | |